RESOLUTION NO. 1576

A RESOLUTION setting forth Port policy regarding the rental lease rates and related policies of the Port of Pasco

WHEREAS, the Port owns commercial and industrial properties and from time-to-time leases said property to individuals and companies; and

WHEREAS the Port is authorized by statute to lease all lands owned or controlled by it for such purposes and upon such terms as the Port Commission deems proper; and

WHEREAS, the Port chooses to maintain a listing of ordinary and usual rental lease rates; and

WHEREAS, Port wishes to establish certain policies related to the leasing of its commercial and industrial properties to act as a guideline to help establish lease rates and security requirements;

NOW, THEREFORE, BE IT HEREBY RESOLVED, that the Port revises the following policy regarding the leasing of Port owned property and rental rates for lease thereof:

<u>Section 1.-Rental Lease Rates:</u> The Port of Pasco hereby establishes a schedule of rental lease rates as outlined in Exhibit "A", Exhibit "C" and rental policies as outlined in Exhibit "B" relating to leasing its commercial and industrial properties and related accessory facilities. This schedule of rental lease rates may be reduced, increased, and modified on a case-by-case basis at the Port's discretion, consistent with the Port's purpose of promoting economic development within the Port District and taking into consideration vacancy rates and condition of premises. The Executive Director may reduce or otherwise modify the rental lease rates per the Commission approved incentive policies included in Exhibit "B".

<u>Section 2. – Consumer Price Index Adjustment:</u> January 1 of each year, without further action by the Port Commission, the lease rates set forth in Exhibits "A" and "C" may be increased as outlined below:

At the beginning of each calendar year, the Rental lease rate may be increased in an amount equal to the product of the Rent times a number equal to the percentage increase in the CPI over a 12-month period, calculated by using the most recently published CPI and the CPI published 12 months earlier. The CPI used shall be based on the data Index of the Bureau of Labor Statistics of the United States Department of Labor for All items in West - Size Class B/C, all urban consumers, not seasonally adjusted.

<u>SECTION 3. – Market Rate Adjustments:</u> At least once every five years, without further action by the Port Commission, the Port staff shall ascertain by appraisal, market analysis or other means the fair rental value of the Port's properties and may modify the rates set forth in Exhibit A. Market survey results will be shared with Port Commission.

<u>SECTION 4. – Utility and Other Charges:</u> Without further action by the Port Commission, the Port shall increase its charges for utility services and similar charges to tenants by the amount of any increased cost to the Port for such items.

<u>SECTION 5. – Tariffs:</u> From time to time, without further action by the Port Commission, the Port Executive Director may increase, decrease, or otherwise adjust, or approve the increase, decrease or adjustment of, the tariff schedule to bring it into conformance with market conditions, or adjust the rates for inflation based on the Consumer Price Index.

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<u>SECTION 6.-Effective Date:</u> The effective date of these policies shall be May 1, 2022.

Resolution No. 1546 is hereby rescinded.

PORT OF PASCO COMMISSION

Vicki Gordon, President

Jean Ryckman, Vice-President

Jim Klindworth, Secretary

EXHIBIT "A" RENTAL LEASE RATES EFFECTIVE MAY 1, 2022

Rates Do Not Include 12.84% Washington State Leasehold Excise Tax.

Big Pasco Industrial Area – Warehouse Lease Rates

Building ID	Building Address	Leasable Sq Ft	Per Sq Ft.
W1B1	1805 E Ainsworth	43,200	\$0.3100
W1B2	1901 E Ainsworth	43,200	\$0.0472
W1B3	1941/1951 E Ainsworth	43,200	\$0.2600
W1B4	2021 E Ainsworth	43,200	\$0.3000
W2B1	2105 E Ainsworth	43,200	\$0.3100
W2B2	2201 E Ainsworth	43,200	\$0.2600
W2B3	2241 E Ainsworth	43,200	\$0.2600
W2B4	2321 E Ainsworth	43,200	\$0.3000
W3B1	2405 E Ainsworth	43,200	\$0.3000
W3B2	2505 E Ainsworth	43,200	\$0.2600
W3B3	2541 E Ainsworth	43,200	\$0.2900**
W3B4	2699 E Ainsworth	43,200	\$0.2900
W4B1	2805 E Ainsworth	43,200	\$0.2900
W4B2	2825 E Ainsworth	43,200	\$0.2700
W4B3	2841 E Ainsworth	43,200	\$0.0472
W4B4	2999 E Ainsworth	43,200	\$0.3330
W5B1	3005 E Ainsworth	43,200	\$0.3330
W5B2	3105 E Ainsworth	43,200	\$0.3036
W5B3	3205 E Ainsworth	43,200	\$0.2800
W5B4	3295 E Ainsworth	43,200	\$0.3100
W6B1	3305 E Ainsworth	43,200	\$0.2900
W6B2	3405 E Ainsworth	43,200	\$0.2500
W6B3	3455 E Ainsworth	43,200	\$0.0472
W6B4	3599 E Ainsworth	43,200	\$0.3000
W7B1	1810 E Ainsworth	43,200	\$0.3000
W7B2	1902 E Ainsworth	43,200	\$0.2600
W7B3	1940 E Ainsworth	43,200	\$0.2600
W7B4	2020 E Ainsworth	43,200	\$0.2900
W8B1	2110 E Ainsworth	43,200	\$0.3700
W8B2	2202 E Ainsworth	43,200	\$0.2600
W8B3	2240 E Ainsworth	43,200	\$0.2600
W8B4	2320 E Ainsworth	43,200	\$0.3000

APPLICABLE DISCOUNTS*:

for 2 yr term lease
 for 3 yr term lease
 for 4 yr term lease
 for 5 yr term lease
 for leasing 8 or more bays

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^{*}Discounts also apply with the above term leases to warehouse slabs that are not enclosed warehouse bays.

^{**}This price includes a 15% partial bay surcharge, as this is a "shared" bay.

Big Pasco Industrial Area - Building Lease Rates

Building ID	Building Address	Leasable Sq Ft	Per Sq Ft.
T131	2151 E Dock St	25,000	\$0.3537
T179	2440/2490 E Ainsworth	36,000	\$0.3800
T106	1740 E Ainsworth	3,100	\$0.3800
T107&T107A	1715 E Ainsworth	8,440	\$0.3800
T208	1699 E Ainsworth	5,129	\$0.3800
T208A	1799 E Ainsworth	4,480	\$0.3800
T2-75	2630-2690 E Ainsworth	10,920	\$0.4200
T6-75	2550-2590 E Ainsworth	10,920	\$0.4200
T-280	1830 SE Rd 18	6,732	\$0.3800
T-900	3305 E Commerce St	23,925	\$0.4800
T-300	1952 Dock Street	3,000	\$0.3800
T-323	2030 E Crane	1,848	\$0.2500
T1-2010	2926 E Ainsworth	22,535	\$1.000
T3-80	2090 E Crane St	5,000	\$0.2500
T4 80	904 E Ainsworth	4,096	\$0.5208
	Paint & Sandblast Booth		\$0.1500

Wharf Building Lease Rates

<u>B</u>	uilding ID	Building Address	Leasable Sq Ft	Per Sa Ft.
	M301	900 W River	4,750	\$0.3238
	M302	602 W Ainsworth	3,000	\$0.3000
	M303	619 W River	3,000	\$0.2000
	M304	669 W River	2,100	\$0.2000
	M305	719 W River	5,000	\$0.2000
	M306	1322 S 8th	900	\$0.4678
	M307	812 W Washington	2,500	\$0.3600
	M720	720 W River	1,605	\$0.3296

LAND RENT SCHEDULE – BIG PASCO & WHARF

NOTE: Rates do not include Washington State Leasehold Excise Tax at 12.84%

Big Pasco Industrial Center & Marine Terminal

		Per ac/mo	Per ac/yr
Less than 1	L acre		
	Unimproved Land	\$1,016.00	\$12,192.00
	Semi Improved Land	\$1,071.00	\$12,852.00
	Paved	\$1,126.00	\$13,512.00
1.0 to 5.0	acres		
	Unimproved Land	\$762.00	\$9,144.00
	Semi Improved Land	\$840.00	\$10,080.00
	Paved	\$900.00	\$10,800.00
More than	5.0 acres		
	Negotiable		

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EXHIBIT "B"

LEASING POLICIES FOR PORT LEASES

LEASE SECURITY POLICY

<u>Lease Term</u> <u>Required Security</u>

Month-to-Month 2 month

1 to 5 years 4 months*

More than 5 years 6 months

The required security amount is determined to be the rent, plus leasehold tax, plus utility charges.

The type of security instrument can be either cash deposit, lease bond, money market account, certificate of deposit or savings account. Other types of security instrument, e.g. irrevocable letter of credit, etc. are subject to approval of the Port Commission.

*At the February 10th, 2022, meeting, Port Commissioners approved the following modification to this Exhibit B:

Big Pasco Industrial Center tenants who lease 8 or more bays, have 10 or more years of leasing history in good standing at the Port, and at the discretion of the Commissioners, may have the security deposit amount reduced to two-months' rent, rather than the standard fourmonth security deposit.

This conforms to R.C.W. 53.08.085.

PARTIAL BAY RENTAL POLICY FOR BPIC WAREHOUSES 1-8

Space available only on month-to-month basis. Either party may terminate on 20-day notice.

Minimum size rental is 1/6 Bay - 7,200 square feet

Rental rate based on published rent plus:

25% if less than ½ Bay

10% if ½ to ¾ Bay

5% if ¾ Bay to Full Bay

Leased area shall be delineated in lease agreement and also in building.

W3B3 is a "shared" bay and is exempt from the surcharge as it is already incorporated into the published rate per square foot.

NOTE: Existing warehouse tenants are exempt from minimum size rental until such time as they enter into a new lease.

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BPIC WAREHOUSE INCENTIVES POLICY FOR WAREHOUSES 1- 8

Ramped Rent:

For "start-up companies" leasing a full warehouse bay, rents may be ramped up each month starting no lower than 50% of published rate for the first month, and increasing over the term of the lease to reach the full published rate on or before the 13th month of the lease.

Free Rent for New Tenants:

One Month free rent for each full bay for a two-year lease or longer to new tenants which are defined as tenants that have not had a lease with the Port of Pasco within the previous three years. Tenant is required to pay Washington State Leasehold Tax on the one month free rent.

Tenant Improvement Allowance:

A tenant improvement allowance of \$0.75/sf is available for generic improvements preapproved by the Port for each full bay rented with a three-year lease or longer.

(Example Calculation: 43,200 sf x \$.75 = \$32,400 tenant allowance)

When warehouse demand increases and occupancy of warehouses reaches 80% or more, these incentives may be suspended by the Executive Director until such time as they are needed again.

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EXHIBIT "C"

RENTAL LEASE RATES – TRI-CITIES AIRPORT PROPERTIES EFFECTIVE MAY 1, 2022

NOTE: Rates do not include Washington State Leasehold Excise Tax at 12.84%

Tri-Cities Airport Industrial Park Building Lease Rates

Building ID	Building Address	Leasable Sq Ft	Per Sq Ft.
A35	3904 Stinson	6,000	\$0.2000
A35	639 Fairchild	12,134	\$0.2000
A35N	3906 Stinson	5,400	\$0.2000
A40	641 Fairchild	7,440	\$0.2000
A57	502 Boeing St.	6,480	\$0.3500
A58	3420 Swallow	700	\$0.2000
A58A	3418 Swallow	7,000	\$0.2200
A59	3416 Swallow	2,500	\$0.2000
A60	3412 Swallow	9,000	\$0.2000
A60A	3414 Swallow	1,000	\$0.2000
A61	3410 Swallow	9,000	\$0.2000
A63	3405 Stearman	2,560	\$0.2000
A68	3508 Stearman	3,575	\$0.2400
A68	3510 Stearman	6,000	\$0.2000
A69	3602 Stearman	12,900	\$0.2400
A69	3604 Stearman	6,000	\$0.2000
A69	3606 Stearman	3,000	\$0.2000
A69	3608 Stearman	550	\$0.2800
A84W	642 Grumman	2,500	\$0.2800
A85	3408 Swallow	15,000	\$0.3700
A89	3606 Swallow	7,000	\$0.2800
A92	3704 Swallow	4,896	\$0.2000
A101N	3611 Stearman	5,000	n/a
A101S	3607 Stearman	1,000	n/a
A102	3404 Swallow	21,600	\$0.3000
A107	606 Boeing St.	16,000	\$0.2000
A116	3605 Stearman	2,948	\$0.2800
A140	3406 Stearman	3,000	\$0.3700
A141	3409 Stearman	2,352	\$0.5100
A1-86	3416 Stearman	4,850	\$0.8229
A1-91	3411 Stearman	5,000	\$0.3200
A201	3406 Swallow	7,000	\$0.2900
A2-74	3502 Stearman	1,200	n/a
A2-87	4405 Stearman	23,625	\$0.2800

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Tri-Cities Airport Airfield Building Lease Rates

Building ID	Building Address	Leasable Sq Ft	Mo. Bldg Rent	Per Sg Ft.	<u>Comments</u>
142	3906 Stearman	30,000	\$ 2,441.97	\$ 0.0813	hangar space
2-01*	4102 Stearman	**	pending***	*blended rate	** FBO premises at 4102 Stearman
71 hangar N	3806 Stearman	4,000	pending***	pending	hangar space
71 hangar S+	3804 Stearman	8,000	\$ 2,093.37	*blended rate	hangar, office and storage space
72 hangar N	4020 Stearman	6,000	\$ 517.81	\$ 0.0863	hangar space
72 hangar S+	4020 Stearman	8,104	\$ 907.85	*blended rate	hangar and office space
72 tower	4020 Stearman	5,975	\$ 761.79	\$ 0.13	office/tower space
69 hangar+	612 Stearman	5,844	\$1,772.40	*blended rate	hangar, office and shop space
1-76 (small)	4326 Stearman	1,200	\$ 224.07	\$ 0.189	T-hangars (small)
1-76 (lg)	4326 Stearman	1,900	\$ 367.17	\$ 0.189	T-hangar (lg)
1-69	4328 Stearman	1,200	\$ 224.07	\$ 0.189	T-hangars (small)
1-69 (lg)	4328 Stearman	1,900	\$ 367.17	\$ 0.189	T-hangar (lg)
70*	3704 Stearman	**	\$1,321.13	* blended rate	**FBO premises at 3704 Stearman

^{***}Market Assessment Pending

TRI-CITIES AIRPORT LAND RENT SCHEDULE

NOTE: Rates do not include Washington State Leasehold Excise Tax at 12.84%

Tri-Cities Airport Aviation Land Rates***

		Per ac/mo	Per ac/yr
	0 to .5 acre	\$1,160.00	\$13,920.00
	.5 to 1.0 acre	\$970.00	\$11,640.00
	1.0 to 2.0 acres	\$780.00	\$9,360.00
	More than 2.0 acres	Negotiable	
Tri-Cities Airpor	t Industrial Park		
	Unimproved Land	\$762.00	\$9,144.00
	Semi Improved Land	\$840.00	\$10,080.00
	Paved	\$900.00	\$10.800.00

\$10,800.00

Tri-Cities Airport Commercial Business Park Land

Land - per acre/month Minimum Varies by lot

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